

## Message Text

UNCLASSIFIED

PAGE 01 STATE 170435

11

ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 R

DRAFTED BY COM:DIBA/OPA/DLANDA

APPROVED BY EB/OCA/CM/BEBYRON

COM:DIUA/OPA/DLANDA

COM:DIBA/OPA: GBORROWMAN

COM:AS/DIBA:THDO9BIN

COM:OC: WRHATICAN

COM:DAS/ATDOWNEY

EUR/EE/RAM SHER

COM:U/S/JTABOR (INFO)

COM/OS/LROCHE(INFO)

----- 125575

R 182344Z JUL 75

FM SECSTATE WASHDC

TO AMEMBASSY WARSAW

UNCLAS STATE 170435

E.O. 11652: N/A

TAGS: BEXP, PL

SUBJECT: MAGAZINE ARTICLE BY SECRETARY MORTON

1. THERE FOLLOWS TEXT OF ARTICLE FOR "POLISH FOREIGN TRADE JOURNAL" WHICH WAS DRAFTED IN WASHINGTON AND APPROVED SOME MONTHS AGO TO APPEAR UNDER SIGNATURE OF FORMER SECRETARY DENT. SPECIAL ISSUE IN WHICH IT WAS TO APPEAR HAS BEEN DELAYED AND FINALLY IS ABOUT TO APPEAR. EMBASSY REQUESTS AUTHORIZATION TO HAVE SECRETARY MORTON'S SIGNATURE APPEAR ON ARTICLE. AUTHORIZATION IS GIVEN FOR FOLLOWING:

2. SINCE ITS ESTABLISHMENT ABOUT THREE YEARS AGO, THE JOINT U.S.-POLISH TRADE COMMISSION HAS MADE SIGNIFICANT ADVANCES IN CREATING THE FRAMEWORK FOR FACILITATING BUSINESS BETWEEN OUR TWO COUNTRIES. MOST IMPORTANTLY EACH OF THE FOUR COMMISSION SESSIONS HELD HAS PROVIDED A SUSTAINED IMPETUS TO THE DEVELOPMENT OF OUR OVERALL ECONOMIC RELATIONS.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 170435

3. IN 1974 SUCH TRADE AMOUNTED TO 661.5 MILLION DOLLARS, MORE THAN TWO AND ONE-HALF TIMES THE 1972 VOLUME. IT WAS NATURAL, THEREFORE, TO RAISE OUR SIGHTS AT THE FOURTH SESSION OF THE JOINT COMMISSION, HELD IN WASHINGTON SEPTEMBER 9-10, 1974. TO SET GOALS FOR THE NEAR FUTURE THAT WOULD MORE NEARLY APPROACH THE ACTUAL TRADING POTENTIAL BETWEEN OUR COUNTRIES, AND TO LAY THE FOUNDATION FOR

BROADER AND CLOSER COOPERATION BETWEEN U.S. AND POLISH ECONOMIC ORGANIZATIONS.

4. BOTH SIDES PROJECTED THAT BILATERAL TRADE MAY REACH 1 BILLION DOLLARS BY 1976 AND COULD GROW TO 2 BILLION DOLLARS BY 1980. THESE HIGH GOALS WERE ENDORSED BY PRESIDENT FORD AND FIRST SECRETARY GIEREK DURING THE LATTER'S AUSPICIOUS VISIT TO THE UNITED STATES IN OCTOBER, 1974.

5. IN ORDER TO ACHIEVE THESE GOALS BOTH LEADERS PLEDGED TO MAINTAIN CONDITIONS FOR THE EXPANSION OF ECONOMIC RELATIONS. IT WAS AGREED TO FACILITATE COOPERATION BETWEEN AMERICAN FIRMS AND POLISH ECONOMIC ORGANIZATIONS, CONSISTENT WITH APPLICABLE LAWS AND REGULATIONS OF EACH OF THE TWO COUNTRIES, INCLUDING LONG-TERM PRODUCTION ARRANGEMENTS, CONSTRUCTION OF NEW FACILITIES, AS WELL AS EXPANSION AND MODERNIZATION OF EXISTING FACILITIES. THESE PLEDGES WERE GIVEN FORMAL EXPRESSION IN A JOINT STATEMENT ON ECONOMIC, INDUSTRIAL AND TECHNOLOGICAL COOPERATION, SIGNED BY THE PRESIDENT AND THE FIRST SECRETARY AT THE CONCLUSION OF THEIR DISCUSSIONS.

6. FIELDS OFFERING PARTICULAR OPPORTUNITIES FOR EXPANDED COOPERATION WITH AMERICAN FIRMS INCLUDE VARIOUS LIGHT INDUSTRIES, FOOD PROCESSING, CHEMICAL AND PETROCHEMICAL INDUSTRY, CONSTRUCTION AND TRANSPORTATION EQUIPMENT, MACHINERY, ELECTRONIC AND ELECTRICAL EQUIPMENT INDUSTRIES, COAL MINING AND UTILIZATION, AND NONFERROUS METALLURGY.

7. I HOPE ALSO THAT WE CAN CONTINUE TO WORK THROUGH THE COMMISSION TO PROMOTE FURTHER ECONOMIC COOPERATION AND UNCLASSIFIED

UNCLASSIFIED

PAGE 03 STATE 170435

TO RESOLVE ADMINISTRATIVE, TAX, VISA, CUSTOMS, AND OTHER PROBLEMS WHICH MAY ARISE. THE COMMISSION SHOULD BE USED TO FACILITATE EXCHANGE OF INFORMATION CONCERNING ACTUAL AND POTENTIAL MARKETS IN BOTH OUR COUNTRIES. WE ALSO NEED TO EXCHANGE INFORMATION ON ACTUAL BUSINESS OPERATIONS. OUR TRADE PROMOTION ACTIVITIES NEED TO BE BETTER COORDINATED ON A CONTINUING BASIS SO THAT WE MAY BE MORE RESPONSIVE TO EACH OTHER'S REQUIREMENTS.

8. THE FORMATION OF A JOINT COMMISSION WORKING GROUP TO EXCHANGE VIEWS ON ECONOMIC AND TRADE MATTERS AND EXPLORE AREAS FOR POSSIBLE COOPERATION IS AN IMPORTANT STEP. OTHER AREAS WHERE WE ENVISION CLOSER COOPERATION AS THE RESULT OF RECENT AGREEMENTS INCLUDE RESEARCH IN COAL UTILIZATION AND EXTRACTION, NONDISCRIMINATORY TAX TREAT-

MENT AND RESEARCH IN THE AREAS OF HEALTH AND ENVIRONMENTAL PROTECTION.

9. ANOTHER SIGNIFICANT STEP IS THE FORMATION OF AN U.S. POLISH ECONOMIC COUNCIL. OUR BUSINESSMEN WILL MEET ONCE A YEAR UNDER THE AUSPICES OF OUR CHAMBERS OF COMMERCE AND I ANTICIPATE THAT THEY WILL DEVELOP SOLUTIONS TO PROBLEMS EXPERIENCED BY EITHER PARTY IN DOING BUSINESS WITH THE OTHER.

10. AS I REVIEW THE RECENT AGREEMENTS AND STATEMENTS OF PRINCIPLES AS WELL AS THE WORK AND ACCOMPLISHMENTS OF THE JOINT COMMISSION TO DATE, I AM ASSURED THAT THE GOALS WE SET FOR OUR BILATERAL TRADE IN 1976 AND 1980 ARE REALISTIC. THE ENDORSEMENT OF THESE GOALS BY PRESIDENT FORD AND FIRST SECRETARY GIEREK AND THEIR AGREEMENT TO PROMOTE WIDER AND CLOSER COOPERATION IS THE MOST IMPORTANT DEVELOPMENT IN U.S.-POLISH RELATIONS IN RECENT YEARS.

END TEXT. KISSINGER

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 18 JUL 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975STATE170435  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** DIBA/OPA/DLANDA  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750250-0337  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750740/aaaabkfm.tel  
**Line Count:** 143  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** greeneet  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 07 MAR 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <07 MAR 2003 by ThomasVJ>; APPROVED <15 MAR 2004 by greeneet>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
06 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MAGAZINE ARTICLE BY SECRETARY MORTON  
**TAGS:** BEXP, PL  
**To:** WARSAW  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006